

\* Does not include the value of

service exports such as software

education, architectural service

and other industries we

See: http://www.cted.wa.gov.

Source: Washington State

Department of Community.

Development, MISER data

Trade & Economic

epresented in the Seattle area

# **Top 10 Exports by Industry Sector**

Washington origination exports in billions of U.S.dollars\*

200	74, wasnington origination expo	orts in billio
1.	Aircraft, Spacecraft and Parts	\$17.195
2.	Cereals	2.121
3.	Electric Machinery, Sound Equip.,	1.716
	TV Equip., Parts.	
4.	Industrial Machinery,	1.597
	including Computers	
5.	Oil Seeds, etc., Misc. Grain,	1.476
	Seed Fruit	
6.	Optic, Photo etc., Medical or Surg	ical .970
7.	Mineral Fuel and Oil	.941
8.	Wood and Articles of Wood	.794
9.	Paper and Paperboard	.700
10.	Inorganic Chemicals	.570
TO	TAL ALL INDUSTRIES	33.793

#### **Seattle Sister Cities**

With 21 sister cities, Seattle has the second largest sister city program in the US. Listed with date of establishment:

Kobe, Japan (1957) Revkiavik, Iceland (1986) Bergen, Norway (1967) Daejon (Taejon), Korea (1989) Tashkent, Uzbekistan (1973) Kaohsiung, Taiwan (1991) Beer Sheva, Israel (1977) Pécs, Hungary (1991) Mazatlan, Mexico (1979) Cebu, Philippines (1991) Perugia, Italy (1991) Nantes, France (1980) Christchurch, New Zealand (1981) Surabaya, Indonesia (1992) Mombasa, Kenya (1981) Gdynia, Poland (1993) Chongging, China (1983) Haiphong, Vietnam (1996) Limbe, Cameroon (1984) Sihanoukville, Cambodia (1999) Galway, Ireland (1986)

# **TRANSPORTATION**

# **Railroads and Bus Service**

Burlington Northern and Union Pacific provide transcontinental rail service and operate three intermodal yards in Seattle. Passenger service to major US cities is provided by Amtrak. Various bus lines connect Seattle with major cities in the US, Canada, and as far south as Tijuana, Mexico. Seattle is served by a county-wide bus system with a ride-free zone in Seattle's downtown district. The voter approved Sound Transit plan is in the process of integrating transportation in the greater Seattle area using light rail, commuter rail (currently running from Tacoma and Everett to Seattle), and over 100 miles of HOV lanes and regional express bus routes.

#### **Harbor Facilities**

The Port of Seattle is among the top ten container ports in the US, with products valued at \$23 billion crossing its docks each year. It is served by 29 ocean carriers and three Alaska barge operators, two major

transcontinental railroads, and numerous trucking companies that link Seattle to market hubs hroughout North America. The Port

> encompasses nearly 500 acres of containerhandling space, with 19 container cranes and facilities to handle chilled or frozen meat and fish, fruit, vegetables, forest products, steel, cruise ships and grain. Maritime business activities at the Port

are responsible for pumping \$430 million in local purchases and \$2.5 billion in business revenue into the local economy each year. The Port also owns and operates Seattle-Tacoma International Airport, Fishermen's Terminal and Maritime

Industrial Center, Harbor Island Marina, Shilshole Bay Marina, Bell Street Pier (an 11- acre complex with an international conference center, marina, cruise ship terminal, shops and restaurants), and the Terminal 30 Cruise Facility. The World Trade Center complex, adjacent to the Bell Street Pier, strengthens Seattle's role as a center

# Fisherman's Terminal

Fishermen's Terminal serves as the homeport for the US North Pacific fishing fleet and a growing center for other commercial workboats as well. The facility offers 2,500 feet of linear moorage and more than 340 slips. Fishermen's Terminal also provides the most comprehensive support services available on the West Coast, with loading docks supporting vessels 300 feet and more and 2,800 linear feet of loading dock, secure outdoor storage, indoor lockers, forklifts, cranes and other equipment on site. The facility includes a wide array of on-site businesses catering specifically to the needs of the commercial fishing and workboat industries. Companies in the nearby Ballard, Magnolia and Queen Anne neighborhoods also offer marine supplies, vessel repairs and other specialty services. Nearby, the Maritime Industrial Center offers additional vessel moorage, storage, re-supply, maintenance and repair

#### **Seattle-Tacoma Airport**

attle-Tacoma International Airport is a major gateway joining Asia and Europe with the US. In 2004, 28.8 million passengers passed through Sea-Tac, as did 346,966 metric tons of air freight. Passenger traffic climbed 7.5% over 2003, and for the first time exceeded pre-9/11 levels. Twenty-eight airlines serve Sea-Tac: 9 of those are foreign flagged and 5 are all-cargo airlines. The airport is 13 miles (21 km) from Seattle's central business district and 14 miles from the Port's marine terminals. In the continental US, Sea-Tac is the closest airport to Asia and is approximately 9 hours by air from either Tokyo or London. There are more than 45 scheduled flights to international destinations each week.

# **Carriers with Direct International Flights**

Aeroflot Russian Airlines	Asiana Airlines	Northwest Airlines
Air Canada	British Airways	SAS Scandinavian Airlines
Air BC	EVA Airlines	United Airlines
Alaska Airlines	Horizon	United Express / Skywest
American Airlinea		

# **Cities Served by Direct Flights from Seattle**

partial listing)			
Amsterdam	Edmonton	Manzanillo	Taipei
Calgary	Ixtapa/Zihuatanejo	Mazatlan	Tokyo
Cancun	Kelowna	Moscow	Toronto
Caracas	London	Puerto Vallarta	Vancouver
Copenhagen	Los Cabos	Seoul	Victoria

# **Distances to Major Cities** (air miles)

Seattle	Tokyo 4,785	Hong Kong 6,639	Chicago 1,726	New York 2,406	London 4,792
San Francisco	5,135	6,957	1,851	2,571	5,355
Los Angeles	5,570	7,343	1,743	2,456	5,443
Source: Port of Seat	tle, Aviation	Division			

# COMMUNICATIONS

**Puget Sound Newspapers** 

i aget coaila i	iciispapci	(approximate circulation, 20	104)
Seattle Times	234,274 (469,853)	International Examiner*	10,000
Seattle Post-Intelligencer	150,876 (469,853)	Korea Central Daily†	10,000
The News Tribune (Tacoma)	127,928 (142,876)	Korea Times	10,000
Seattle Weekly*	113,000	La Voz*†	10,000
The Stranger*	95,000	Northwest Asian Weekly*	10,000
Everett Herald	51,000 (56,000)	NW Vietnamese Weekly*†	10,000
The Sun (Bremerton)	31,589 (37,517)	North American Post† 8,000	(15,000
King County Journal	49,000 (49,000)	Daily Journal of Commerce	e 5,500
Puget Sound Business Jour	. 17,000	Seattle Chinese Post*†	5,000
The Medium	37,500		
() Sunday or weekend edition	*Weekly, biweekly, or r	monthly †Non-English edition	on

#### **Television and Radio**

All major TV networks have affiliates in Seattle. Cable service is available through Comcast Cable Franchise and Millennium Digital Media.

KOMO-TV 4 (ABC)		Approximately 40 AM and
KING-TV 5 (NBC) KIRO-TV 7 (CBS)		FM radio stations provide music, news, and features
KCTS-TV 9 (PBS)	Seattle Cable 28 (Municipal channel)	in the Seattle area.

# GOVERNMENT

# **Foreign Consulate Offices in Seattle**

(Telephone numbers, all area code 206 unless otherwise noted) Australia 575-7446 Japan 682-9107 Austria (360) 466-1100 Korea, Republic of 441-1014 Belgium 728-5145 Lithuania 725-4576 Bolivia 244-6696 Luxembourg (425) 822-4607 Malta (425) 788-3120 Cambodia 217-0830 Canada 770-4060 Mexico 448-3526 Chile (360) 754-8747 The Netherlands (425) 637-3050 New Zealand (360) 766-6791 Croatia 772-2968 Cyprus (425) 827-1700 Norway 623-3957 Peru 714-9037 Denmark 230-0888 Ethiopia 239-0184 Russian Federation 728-1910 Finland (425) 885-7320 Seychelles (253) 874-4579 France 443-4703 Slovak Republic 842-1932 Germany (509) 624-5242 Spain (425) 237-9373 Hungary (425) 739-0631 Sweden 622-5640 Taipei Economic and Cultural Office 441-4586 Iceland 783-4100 Italy 349-4411 Turkey (425) 739-6722 Jamaica (253) 872-8950 Uzbekistan 625-1199

# **Selected US Government Agencies with Offices in Seattle**

Department of Commerce (Census Bureau, Economic Development Admin., International Trade Admin., National Marine Fisheries)

Department of Homeland Security (Customs, Border Protection, Coast Guard, Citizen and Immigration Services)

Export Assistance Center (Small Business Administration, Commerce, Export-Import Bank)

Dept. of Health and Human Services (Food and Drug Administration) Federal Reserve Bank of San Francisco Environmental Protection Agency

Department of the Treasury (Internal Revenue Service) Small Business Administration

Department of Energy (Bonneville Power Administration) Department of the Army (Army Corps of Engineers)

Department of Transportation (Federal Aviation Admin.) Department of Housing and Urban Development

Department of State (Passport Agency) Veterans Administration Department of Labor

Department of Justice (Fed. Bureau of Investigation, Bureau of Alcohol, Tobacco and Firearms) Department of Agriculture

# King County

King County is the 13th polulous county in the nation and is the second largest government in Washington state, with 1.8 million people living within 2,200 square miles. The County Executive is elected at large, unlike the County Council, which is elected by districts. There are nine County Councilmembers who along with the Executive serve four year terms. King County government provides regional management and oversight of criminal justice services, Metro transit bus services, wastewater and solid waste management, public health and human services and elections

#### Port of Seattle

The Port has five commissioners elected at large in King County for four year overlapping terms. The Port manages the Seattle-Tacoma International Airport, Seattle marine facilities and Fishermen's Terminal.

## City of Seattle

The Mayor and a nine-member City Council are elected at large for fouryear terms. Offices are non-partisan. City Council terms are overlapping with elections held every odd-numbered year.

Mayor:		Nex	Next Election		Next Election	
	Gregory J. Nickels	200	9			
	City Council:					
	Open Position 200	)6 L	lan Drago	2009	Richard McIver	2009
	Richard Conlin 200	)9 .	lean Godde	n 2007	Tom Rasmusser	2007
	David Della 200	)7 N	Nick Licata	2009	Peter Steinbrueck	2007

# **City Bond Rating**

Standard & Poor's rates the City's unlimited and limited tax general obligation bonds AAA. Moody's rates the City's unlimited and limited tax general obligation bonds Aaa and Aa1 respectively. Fitch Ratings rates the City's unlimited and limited tax general obligation bonds AAA and AA+ respectively.

#### City Budget Summary (2005, Adopted Budget) Appropriation 277 521 096

Auministration	211,0001,000
Arts, Culture & Recreation	258,980,834
Funds, Subfunds, & Other	51,089,089
Health & Human Services	112,099,433
Neighborhoods & Development	102,705,403
Public Safety .	380,806,979
Utilities & Transportation	1,644,304,713
TOTAL APPRÖPRIATIONS:	\$2,827,517,537
Revenue	
Taxes	753,758,355
Fees - General Government	247,223,594
Fines	19,467,111
Grants/Revenue Sharing	148,223,599
Debt Proceeds	163,930,944
Utility Fees	1,243,835,374
Internal Transfers	253,687,892
TOTAL REVENUE:	\$2,830,126,868
Source: City of Seattle, Department of Finance *Include	es utility revenue

# **FURTHER INFORMATION**

(Telephone numbers area code 206 unless	
City of Seattle:	(www.seattle.gov)
Mayor's Office	
www.seattle.gov/mayor	
Office of Economic Development	684-8090
www.seattle.gov/economicdevelonment	
Office of Arts & Cultural Affairs	684-7171
www.seattle.gov/arts	
Public Library, Business and Technology	
www.spl.org	
City Light	684-3000
www.seattle.gov/light	
Office of Film and Music	684-5030
www.seattle.gov/filmoffice and www.seattle	e.gov/music
Enterprise Seattle	
www.enterpriseseattle.org	
Greater Seattle Chamber of Commerce	
www.seattlechamber.com	389-7200
King County, Business Relations and Economic D	Development
www.metrokc.gov/exec/bred	205-0700
Port of Seattle	
www.portseattle.org	728-3000
Prosperity Partnership	
www.prosperitypartnerhsip.org	587-5663
Puget Sound Regional Council	
www.psrc.org	464-7090
Sea-King Association of Realtors	1017000
www.nwrealtor.com	(425) 820-3277
Seattle-King County Convention and Visitors Bure	
www.seeseattle.org	461-5840
Small Business Admin, Information Center	401 0040
www.sba.gov/wa/seattle	553-7310
State of Washington, Department of Community,	333-7310
Trade and Economic Development	
	(260) 725 4000
www.cted.wa.gov	(360) 725-4000

Trade Development Alliance of Greater Seattle www.seattle.gov/tda 389-7301 U.S. Census Bureau, Seattle Regional Office 553-5837 www.census.gov/rosea U.S. Economic Development Administration, Seattle Regional Office www.eda.gov/Home/EDAHomePage.xml 220-7660

TDD: (206) 684-8118

US Export Assistance Center 553-5615 www.buyusa.gov/seattle The Greater Seattle Datasheet is prepared by the City of Seattle's Office of

Intergovernmental Relations. Your comments are welcome Telephone: (206) 684-0213 Fax: (206) 684-8267

# THE GREATER DATASHEET



# 2006 Edition

# LOCATION

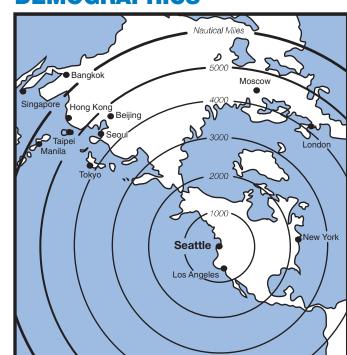
Founded in 1869, the City of Seattle is located in the State of Washington on Puget Sound, 113 miles (182 km) from the US-Canadian border. Seattle is a commercial, cultural and advanced technology hub of the US Pacific Northwest and a major port city for trans-Pacific and European trade. Surrounded by mountains and water, the greater Seattle area features picture-perfect views and abundant recreational opportunities year-round.

Latitude: 47°39' North Longitude: 122°17' West

# **City Profile**

Land Area: 84 sq mi (217 sq km) Population, 2005: 573,000 Population density: 6,821 people per sq mi (2,641 per sq km)

# **DEMOGRAPHICS**



#### **Population** Greater Cascadia Seattle Area\* Region\*\* 7,738,635 1970 530,831 1 939 000 1980 493.846 2,240,000 9.508.809 2,748,867 11,000,384 1990 516,259 563.374 3.275.847 13.379.320 2000 573,000 3,460,400 14,083,486 2005 (estimate) 2010 (projection) 594,116 3,641,200 15,765,119 Sources: US Census Bureau; BC Stats (BC Ministry of Management Services); and Oregon Office of Economic Analysis. Seattle estimate for 2005 and projections for 2010 from Washington State Office of Finance Management. \*King, Snohomish, Pierce and Kitsap counties

\*\*Washington, Oregon and British Columbia (Canada)

# **Population by Race in 2000**

394,889

(Source: US Census Bureau, Census 2000) Race/Ethnic group Seattle King County

	(70.1%)	(75.7%)	(81.8%)
Black/African	47,541	93,875	190,267
American	(8.4%)	(5.4%)	(3.2%)
American Indian &	5,659	15,922	93,301
Alaska Native	(1.0%)	(0.9%)	(1.6%)
American Indian	3,141	9,921	70,646
Alaska Native	967	2,292	6,621
Other	1,551	3,709	16,034
Asian	73,910 (13.1%)	187,745 (10.8%)	322,335 (5.5%
Asian Indian	2,843	15,287	23,992
Chinese	19,415	45,018	59,914
Filipino	15,867	33,714	65,373
Japanese	8,979	21,455	35,985
Korean	4,863	20,005	46,880
Vietnamese	11,943	27,484	46,149
Other Asian	10,000	24,242	44,042
Native Hawaiian and	<b>d</b> 2,804	9,013	23,953
Other Pacific Island	er (0.5%)	(0.5%)	(0.4%)
Native Hawaiian	409	1,506	4,883
Guamanian or Chame	orro 364	1,028	5,823
Samoan	1,391	4,182	8,049
Other Pacific Islander	640	2,297	5,198
Other race	13,423 (2.5%)	44,473 (2.6%)	228,923 (3.9%
Two or more races*	25,148 (4.5%)	70,499 (4.1%)	213,519 (3.6%
TOTAL population:	563,374	1,737,034	5,894,121
Population of			
Hispanic/Latino**	29,719	95,242	441,509
	(5.3%)	(5.5%)	(7.5%)
Mexican	17,886	62,369	329,934
Puerto Rican	1,466	4,214	16,140
Cuban	759	1,792	4,501
Other Hispanic or Latir	no 9,608	26,867	90,934

1,315,507

Wash, State

4,821,823

\*Refers to any combination of the race groups listed above.

\*\*Hispanics may be of any race. (Numbers already reflected in Total Population above)

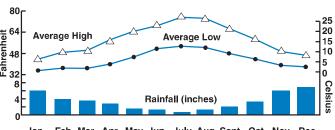
# **QUALITY OF LIFE**

Greater Seattle excels in livability with a mild climate, a wide range of housing options, arts and culture, sports, entertainment, an abundance of shops and restaurants and easy access to outdoor recreational activities during any season. Seattle was named the best US city in 2005 for access to wireless Internet connections; a top US city for arts-centric businesses and organizations per capita (3,721 arts-related businesses and organizations, according to a 2005 study by Americans for the Arts), and the "2nd Most Kid-Friendly City" according to a Population Connection study in 2001.

#### Climate

Seattle's mild winters and comfortable summers enable year-round outdoor activities. High temperatures in July average 75° F (24° C), while low temperatures in winter drop below freezing an average of only 15 days per year. Average yearly rainfall in Seattle is 36.2 inches (92 cm), compared to 19.5 inches (50 cm) in San Francisco; 34.5 (88 cm) in Chicago; 39 inches (99 cm) in Washington, DC, and 40.3 inches (102 cm) in New York City.

#### Monthly Temperature and Rainfall in Seattle



Jan Feb Mar Apr May Jun July Aug Sept Oct Nov Dec

Source: NOAA, Local Climatological Data, Seattle

# Cost of Living/Office Rents Index, January 2005 Cost of Living:NY City avg - 100 Office Rents in US \$ Sq. Ft./year Hong Beijing New York Chicago San Atlanta Seattle Paris Francisco

Housing Median sales prices of existing single-family homes, 3rd quarter, 2005

St. Louis Denver Chicago Seattle D.C. Boston San Diego San Francisco

# Cost of Living Index Rentals

Average monthly apartment rental costs in King County, April 2004 Studio \$656 One-bedroom \$736 Two-bedroom \$935 Source: Central Puget Sound Real Estate Report, 2004

# **Median Family Income**

Metrop	olitan Seattle
1000	Φοο 757

1999	\$63,757	2003	\$71,900
2001	\$72,200	2005	\$72,250
Source:	Housing and Urban	Development Regional	Office

# **EDUCATION**

#### Persons over 25, percentage completing:

	High school	BA or highe
Seattle	89.5%	47.2%
San Francisco	84.2%	43.6%
Washington D.C.	77.8%	39.1%
Atlanta	76.9%	34.6%
New York	72.3%	27.4%
Chicago	71.8%	25.5%
Miami	52.7%	16.2%
Detroit	69.6%	11.0%
Source: US Census Bureau,	2000 Census	

#### **Public and Private Schools**

Total enrollment in Seattle public schools as of October 3, 2005 is 47,054. There are more than 300 private and parochial schools in Seattle.

## **Major Universities and Colleges**

Numb	er of Students	Internet Home Pa
University of Washington (public)	42,974	www.washington.e
Seattle University (private)	7,061	www.seattleu.edu
Seattle Pacific University (private)	3,873	www.spu.edu
Community colleges, four campuses (public)	27,218	www.sccd.ctc.edu
Art Institute of Seattle (private)	2,507	www.ais.edu
Cornish College of the Arts (private)	750	www.cornish.edu
(Enrollment figures for Fall 2005)		

Major research facilities include the Fred Hutchinson Cancer Research Center, the Battelle Memorial Institute, and the Washington Technology Center.

# **COMMUNITY FACILITIES**

#### **Health Care**

The Seattle area is the health care center of the US Pacific Northwest. Leading institutions include Swedish Medical Center, University of Washington Hospital and School of Medicine, Harborview Medical Center, Group Health Cooperative Hospital, Virginia Mason Medical Center, Northwest Hospital, Valley General Hospital, Children's Hospital, and the Fred Hutchinson Cancer Research Center (with the world's largest research program for cancer control and prevention). Seattle researchers have won three Nobel Prizes in medicine in the past 5 years.

# Religion

All major religions are represented in the greater Seattle area. In addition to various Protestant, Roman Catholic, and Eastern Orthodox churches, there are numerous Jewish synagogues. Buddhist temples and Islamic mosques.

#### **Cultural and Recreational Facilities**

Cultural		F	Recrea	ational	
Museums	14	Parks	50 ι	urban/20 rural	
Historical sites	28	Beaches	12		
Community centers	24	Golf courses	5	Playing fields	38
Public libraries	25	Tennis courts	151	Athletic clubs	42
Performing arts centers	27	Swimming poo	ls 10	Maintained trails	5

# **ECONOMY**

The Seattle region's economy includes leading-edge clusters such as aerospace, information technology, life sciences/biotechnology, clean technology/environmental industries, logistics and international trade. The Boeing Company employs 58,597 people in the Seattle/Washington State area (as of June, 2005) including: 36,566 employees in Commercial Airplane production; 12,204 in Shared Services Group; 7,382 in Integrated Defense Systems; 1,254 in Phantom Works, and 520 in Connexion by Boeing (provider of high speed internet connectivity to aircraft in flight). The design and assembly of Boeing's new 787 is taking place north of Seattle in the City of Everett.

A recent study ranked the Seattle area 5<sup>th</sup> in the US for software jobs as a percentage of total population. About 6,000 software related companies in the Seattle/Washington State region employ 68,000 people, account for nearly \$10 billion in annual wages and generate \$25 billion in annual revenues. Microsoft employment (April, 2005) is 28,900 in the Seattle/Puget Sound region and 59,947 worldwide.

The Seattle/Washington State region is home to 133 biotechnology firms, many founded on technologies developed by the University of Washington (ranking 1<sup>st</sup> among US public universities in NIH funding), Washington State University, Fred Hutchinson Cancer Research Center and Pacific Northwest National Laboratory. With a \$70 million gift from the Seattle-based Bill and Melinda Gates Foundation (which has \$24 billion in net assets), a \$10 million gift from the Whitaker Foundation, \$12 million in federal grants and private gifts from other sources, the University of Washington is completing new facilities for the Departments of Genome Sciences and Bioengineering. South Lake Union is becoming a dedicated biotech hub with private investment by Vulcan Inc.; creation of a \$15 million biotech incubator, and close proximity to the University of Washington; Fred Hutchinson Cancer Research Center; Institute for Systems Biology; Amgen's Helix Research Center; the Allen Institute for Brain Science (founded by Paul Allen with \$100

million in initial seed funding); PATH (Program for Appropriate Technology in Health); the Seattle Biomedical Research Institute, and the Binary Research Institute at Virginia Mason.

The clean technology/environmental engineering and services sector includes 400 companies employing about 16,000 people. According to a 2005 study by Americans for the Arts, 3,721 arts/design-related businesses and organizations employ 18,384 people in the Seattle area. Seattle is the center of a thriving gourmet coffee industry (Seattle-based Starbucks has more than 9,000 retail locations worldwide); a dynamic recreation equipment sector; the nation's largest marine and fisheries sector (fisheries exports from Washington State exceed the total of all other US states combined based on both value and weight); a dynamic film and video industry employing 5,000 people with an annual payroll of \$155 million, and a vibrant music industry supporting 9,000 jobs and generating an annual payroll of close to \$200 million. Other important sectors include wood products, transportation equipment, food products and apparel design.

For further information about Seattle industry sectors, see http://www.seattle.gov/economicdevelopment/ and http://www.seattle.gov/tda/.

#### **Total Employment and Projections**

Number of ful	l-time equivalen	<b>t positions</b> (not incl	<b>ns</b> (not including resource or construction		
Year	Seattle	King County	<b>Greater Seattle Are</b>		
1970	310,286	466,592	740,927		
1980	386,684	697,401	1,033,407		
1990	469,802	972,567	1,445,243		
2000	536,471	1,188,577	1,748,243		
2010 (projection	) 603,027	1,351,220	2,010,590		
Source: Puget Sou	und Regional Council				

## **US Military**

The Defense Department is one of the largest employers in the Puget Sound region. Major facilities include Fort Lewis Army Base, the Puget Sound Naval Shipyard in Bremerton, Bangor Naval Submarine Base, McChord Air Force Base and Naval Station Everett.

# Employment by Economic Sector, 2004

er Seattle Area: King, Kitsap, Pierce and Shohomish Counties

Sector	No. Employed	% of Tota
GOODS PRODUCING	268,700	16%
Construction/Natural resou	rces 102,500	6%
Manufacturing	166,200	10%
Aerospace	60,500	
Other Durable Goods	67,700	
Non - Durable Goods	38,000	
SERVICE PROVIDING	1,403,900	84%
Wholesale/Retail Trade	261,800	15.7%
Transportation, Public Utili	ities 60,600	3.6%
Information	77,100	4.6%
Financial Activities	107,000	6.4%
Professional and	•	
Business Services	211,000	12.6%
Other Services	406,300	24.3%
Government	280,100	16.8%
State and Local	230,800	
Federal	49,300	
Total Employment	1,672,600	100%
Source: June 2005 Puget Sound Economic F	orecaster	

# INDUSTRY and BUSINESS Greater Seattle's Top 10 Public Companies (headquartered in Seattle/Washington State).

(ranked by 2004 revenues, figures in million)

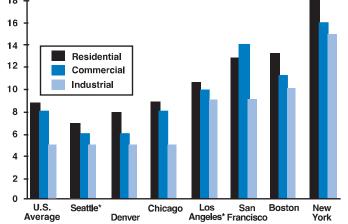
(ranked by	2004 revenues, ng	ares in million,
Company	2004 Revenues	Type of Business & Internet Home Page
Costco	48,107	Membership Warehouses www.pricecostco.co
Microsoft	36,835	Software Developer - www.microsoft.com
Weyerhaeuser	22,665	Pulp/Paper Products - www.weyerhaeuser.com
Washington Mu	tual 15,962	Bank - www.wamu.com
Paccar	11,396	Heavy-Duty Truck Manufacturer - www.paccar.com
Amazon.com	6,921	Online Retailer - www.amazon.com
Nordstrom	6,492	Apparel Retailer - www.nordstrom.com
Safeco	6,195	Insurance/Financial Services - www.safeco.com
Starbucks	5,294	Coffee Company - www.starbucks.com
Expeditors		
International of	WA 3,318	International Logistics Company -www.expd.co
Source: Puget	Sound Business Journal,	2006 Book of Lists (P.126)

#### **Downtown Seattle Office Space 2nd Qtr, 2005**

	Square Feet	Vacancy Rate	Asking Rate (per sq. feet)
<b>General Occupancy</b>	36,719,000	14.01%	
Newest Class A	27,497,100	13.36 %	\$23.78 (\$16-\$36)
Major Older Class B	7,136,200	16.02 %	\$10-\$26
Older Class C	2,085,700	15.74 %	\$10-\$22
Source: CB Richard Fllis			

# **Electricity Rates Comparison (2003)**

Average residential, commercial and industrial electrical rates among major US cities; Figures in cents per kilowatt hour.



Contact: Paula Laschober, Seattle City Light paula.laschober@seattle.gov, 206-684-3957

Source: Seattle City Light, Finance Division \*Publicly Owned Utility

#### Water

Service is provided by the City of Seattle with water resources from a city-owned watershed. Pressure range minimum is 30 psi and maximum is 100 psi. Commercial/industrial monthly rate for 3/4"- 4" meter is \$6.90-\$65.00. Charge for water usage is as follows:

Off-peak season (September-May)

\$2.00/100 cu ft

\$ 3.35/100 cu ft

# Peak season (May-September) Sanitary Sewer

Service is provided by King County's treatment plant and billed through the individual cities. The commercial/industrial rate in Seattle is \$6.58/100 cu. ft.

#### **Natural Gas**

Puget Sound Energy supplies Seattle and King County with natural gas. The basic monthly commercial/industrial rate for general service is \$15.00 plus \$0.823250 per therm.

#### City of Seattle Tax Rates, 2005

operty Tax (average rate per State school fund	\$1,000 of assessed va
State school fund	\$ 2.70
City	3.35
County	1.61
School District	2.30
Port	0.25

#### Total: \$10.21 per \$1,000 assessed value, collected by King County

General Business Occupation Tax (%)	City	State
Retailing (including services)	.2150	.471
Extracting	.2150	.484
Manufacturing - Flour or Wholesale Grain	.0215	.138
Manufacturing and Processing for Hire	.2150	.484
Wholesaling	.2150	.484
Service and Other Business Activities	.4150	1.500
Printing and Publishing	.2150	.484
Tour Operators	.2150	.275
Retail Sales Tax of 8.8%, apportioned as follo	ows:	
State of Washington	6.50%	
City of Seattle	0.85%	
Metro	0.80%	
Sound Transit	0.40%	
King County	0.15%	
King County Criminal Justice Levy	0.10%	
,		

\*An additional 0.5% sales tax is applied to food and beverages sold by restaurants, taverns and bars in King County (established in 1996 to help pay for a new baseball stadium in Seattle).

Source: City Budget Office, City of Seattle

# TOURISM and CONFERENCE CENTERS

The Seattle-King County area attracts more than 8.73 million overnight visitors annually who spend \$3.97 billion and contribute more than \$342 million in state and local tax revenues. Direct visitor spending supports 60,000 jobs in the Seattle region. The Port of Seattle has seen record cruise ship growth in 2005, with four large-ship cruise lines, 170 sailings and more than 350,000 passengers. The Washington State Convention & Trade Center, Seattle Center (site of the 1962 World's Fair) and local hotels have gained a reputation as exciting venues for conferences, conventions and special events. Other major facilities include the Bell Harbor International Conference Center, Qwest Field Events Center and Meydenbauer Center in Bellevue. For visitor information contact: Seattle's Convention and Visitors Bureau at (206) 461-5800 (Administration and Sales) or the Citywide Concierge Center, at the Convention Center, offering Seattle information, attraction tickets and tour bookings at (206) 461-5888. Also see www.seeseattle.org

#### Hotels

There are 10,000 hotel rooms in downtown Seattle and over 31,000 hotel rooms in the Seattle/King County area. See www.seattlesupersaver.com or call (800) 535-7071 for information or reservations at more than 80 Seattle area hotels (the Seattle Super Saver program is a free hotel reservation service operated by Seattle's Convention and Visitors Bureau).

#### Restaurants

Cuisine in the Seattle area is famous for fresh seafood, local farm produce, local wine and other Northwest specialties. A wide variety of ethnic restaurants are among the more than 2,200 restaurants in Greater Seattle. (See www.seattle.sidewalk.com)

# **Major Attractions**

Among the popular urban attractions are the Seattle Center and Space Needle; Pike Place Market; downtown library; the Hiram Chittenden Locks; Woodland Park Zoo; Tillicum Indian Village Seattle Aquarium; waterfront, lakeside and sound beaches; Pioneer Square; International District, and local wineries and breweries. Outdoor activities include boating, fishing, golf, water sports, hiking, biking, mountain climbing and skiing. Seattle is situated on the shores of Lake Washington, Lake Union and Puget Sound, flanked by two mountain ranges (Olympics and Cascades), with Mount Rainier in full view and remote wilderness less than an hour away. Nearby are the San Juan Islands, Pacific Ocean beaches and scenic rivers.

(See www.seeseattle.org for more information).

#### **Arts, Festivals and Sports Events**

According to a 2004 study by Washington D.C.-based Americans for the

Arts, the Seattle-Tacoma area has more arts-related businesses and organizations per capita than any other U.S. metropolitan area (see http://seattle.gov/arts). The arts scene includes the Seattle Symphony (performing in Benaroya Hall); Seattle Opera and the Pacific Northwest Ballet (performing in Marion Oliver McCaw Hall); numerous art galleries; the Seattle Art Museum; the Seattle Asian Art Museum, and the Experience Music Project rock and roll museum. Seattle is rich in theater arts with 80 companies, 25 of which are professional. Festival celebrations include SEAFAIR; Northwest Folklife; Seattle International Film Festival; Bumbershoot Arts Festival; International Children's Theater Festival; the Bite of Seattle food festival, and Northwest Bookfest. Seattle hosts large-scale musical concerts and has gained international attention as the place of origin of trend-setting rock, pop and jazz groups. Seattle's Convention & Visitors Bureau offers a comprehensive, searchable calendar of events on its web site for convenient trip planning at www.seeseattle.org

# **Professional Sports**

Seattle is home to Mariners baseball, Seahawks football, SuperSonics basketball at Key Arena, Seattle Sounders soccer and the WNBA 2004 World Champion's the Seattle Storm (professional women's basketball).

# Economic Impact of Travel

Contact: http://www.deanrunyan.com/impactswa.html

Seattle-King County and Washington State, 2003

	Sea	attle-King County	Was	shington State*	
Travel-generated employment	t 4	19,860	13	39,080	
Estimated out-of-state visitors	3	22.5 million		38 million	
Travel expenditures	\$	5.26 billion	\$	10.85 billion	
Travel-generated payroll	\$	1.90 billion	\$	3.49 billion	
State tax receipts	\$2	217.50 million	\$5	583.10 million	
Local tax receipts	\$1	120.60 million	\$2	206.60 million	
Source: Report prepared by Dean Runy *Includes Seattle-King County statistics		ssn. for Washington St	ate DCTE	D	

# **INTERNATIONAL COMMERCE**

The Greater Seattle region frequently receives recognition for its quality of life and global competitiveness. The region's advantages include its strategic geographic location (equidistant from London and Tokyo); advanced manufacturing capability and infrastructure; a critical mass of advanced technology; collaboration among technology sectors; diverse economic base (from agriculture to services to international trade); quality educational and health care institutions; well-educated work force; cultural and recreational opportunities, and the international experience and outlook of its people.

Seattle annually hosts events ranging from the Pacific Marine Expo (showcasing products, technology, services, educational opportunities and special events for maritime professionals) to the new Pacific Health Summit. Past international events include the Asia Pacific Cities Summit in 2001; the World Trade Organization's third Ministerial in 1999; BIO 99; the Quadrilateral Trade Ministerial in 1996; the Asia Pacific Economic Cooperation (APEC) Ministerial and Leaders Meeting in 1993, and the US/Soviet Goodwill Games in 1990.

Washington State ranks first in the US for exports per capita, (\$5,479 in 2004). The 2004 value of Washington State originated exports was \$33.8 billion, not including exports of computer software (valued at \$5 to \$10 billion annually), architectural and engineering design or other professional services. The value of all exports in 2004 from Seattle/Washington State ports (including pass-through goods) was \$46.1 billion, which accounted for one out of every three jobs in the local economy. Commercial ties abroad are complemented by strong civic, cultural and personal relationships that include sister city, sister county, sister port and sister state ties throughout the world.

# Trade Development Alliance of Greater Seattle

The Trade Development Alliance of Greater Seattle is a partnership of the City of Seattle, the City of Everett, the Ports of Seattle and Tacoma, the Greater Seattle Chamber of Commerce, King County, Snohomish County, business and union leaders created to promote Greater Seattle as one of North America's premier international trade gateways and commercial centers. The Trade Alliance organizes business missions, hosts trade delegations, and provides trade related information about the region. For further information, call (206) 389-7301, e-mail: tdags@seattlechamber.com or see the Trade Alliance web site at <a href="https://www.seattle.gov/tda">www.seattle.gov/tda</a>.

#### **TOP 10 Trading Partners**

Based on 2004 Exports (	Originate	ed in Wa	ashington State, in E	Billions of	US
1. Japan	\$6.31	6.	Ireland	1.50	
2. Canada	4.04	7.	Singapore	1.48	
3. China	3.09	8.	France	1.27	
4. China (Taiwan)	2.14	9.	United Kingdom	1.09	
5. Korea, Republic of	2.06	10.	Australia	1.07	
TOTAL ALL COUNTR	IES	\$33.79	93		

Source: Washington State Department of Community, Trade & Economic Development